

Spike Brokers is a Ukrainian broker of agricultural commodities, which specializes in wheat, corn, barley, sunflower seeds and oil, rapeseed, etc.

It was traded on 07/12

- **corn** DAP UA PNMX ports Dec @205\$
- **corn** DAP border Poland Jan-Feb @218\$
- **wheat 11.5pro** DAP border Hungary Jan-Feb @240€
- **sunflower** DAP center. Hungary Jan-Mar @555\$
- **soybean GMO** DAP northeast Italy Dec-Jan @565€

Ukraine:

- export of wheat in Nov fell to 1.58 million tons vs 1.98 million tons in Oct;
- the premium for China certified corn could increase to 30 USD per ton.

Brazil:

- corn production increased to 126.3 million tons in Dec vs 126 million tons in Nov;
- growth of corn exports seen in Nov at 6.058 million tons vs 2.392 million tons last year;
- the premium for China certified corn paid up to 60 USD per ton.

Argentina:

- corn production decreased to 53.8 million tons vs 55 million tons in Nov.

USA:

- the Administration of President Biden agreed to increase the percentage of biofuel blend in gasoline and diesel.

Canada:

- rapeseed oil is classified as a raw material for the production of biofuel;
- wheat harvest is expected at 33.8 million tons, which exceeds last year's crop by 52%.

Europe:

- processing capacities of the oil complex are fully loaded with sunflower and rapeseeds.

World:

- stable export of wheat from Russia, the record harvest in Australia (36.6 million tons), in Canada (33.8 million tons) and coming crop from Argentina don't allow wheat to find a foothold for the recovery of price growth.

Corn is still under pressure. Limited demand with spot delivery at 215-225\$ DAP Poland (border) was periodically observed. In Ukrainian ports, corn prices are expected to drop below \$200 for corn non-certified for delivery to China.

Europe is oversaturated with corn. Ports in Spain and Italy are full of the grains, and buyers have no intention to run for the grains. It's difficult to find "firm demand". The Spanish market expects about 1.5 million tons of additional corn arrivals in the coming months.

The latest bids of buyers:

- FOB Ukraine (ports) ~240-245\$
- DAP Ukraine (ports) ~195-205\$
- DAP Poland (border) ~205-215\$
- DAP Romania (south-west) ~225-230€
- CIF Spain (port) ~290-295\$

Wheat demand is weak. In anticipation of significant harvests being collected in the northern hemisphere, ultimate buyers expect the market to be saturated with offers in coming months. Most sellers significantly overestimated demand during the season of high prices. Demand is balanced not only by supply, but also by the price. And this have been seen many times historically.

The latest bids of buyers:

- FOB Ukraine (ports)~260-275\$
- DAP Ukraine (ports) ~205-215\$
- DAP Poland (border) ~230-235\$
- DAP Hungary (border) ~230-235€
- DAP Hungary (north-west) ~250-255€

The sunflower oil market price fell to 1'100-1'150\$ DAP Poland (border). Low demand for oil is putting pressure on **sunflower** prices in the direction of Eastern Europe and in Ukraine. Export markets in the direction of Bulgaria, Romania, and Hungary have reduced prices by 10-20\$/mt compared to last week. Queues for unloading, formed at factories in Eastern Europe, signal

the oversaturation of markets at the moment. The premium for high-oleic sunflower remains at the level of 40-50\$ per ton.

The latest bids of buyers:

- *FOB Ukraine (Danube ports) ~470-480\$*
- *DAP Bulgaria (north/center) ~535-545\$*
- *CIF Bulgaria (north) ~540-550\$*
- *DAP Hungary (center) ~540-550\$*

Rapeseeds prices continued to decline this week, on average by €20 per ton.

The latest bids of buyers:

- *DAP Germany (eastern) ~530-540€*
- *DAP Germany (north port) ~555-560€*
- *DAP Slovakia (border) ~460-475\$*

Soybean prices also declined in the direction of Italy by 10-15€/t on average. There is limited demand in the direction of Slovakia.

The latest bids of buyers:

- *DAP Ukraine (ports) ~415-425\$*
- *NON-GMO and GMO DAP Italy (northeast) ~535-545€*
- *NON-GMO DAP Slovakia (border) ~\$470-480*
- *GMO CIF Turkey (port) ~540-545€*

Source: Spike Brokers telegram channel